



Union Internationale des Avocats International Association of Lawyers Unión Internacional de Abogados



Meet the Officers of the World's Leading Commercial Mediation Centres

FRIDAY, JANUARY 30 & SATURDAY, JANUARY 31, 2009

Switzerland



Seminar organised by the UIA Mediation Commission in cooperation with the Vaud Chamber of Commerce and Industry and with the support of the Vaud Bar Association

American Arbitration Association / International Centre For Dispute Resolution - Arbitration Court at the Bulgarian Chamber of Commerce and Industry - ADR Center - Aequitas ADR - Associacion Mexicana de Mediacion y Arbitraje Comercial - Beijing Arbitration Commission - Brussels Business Mediation Centre – Chamber of National and International Arbitration of Milan - Centre for Effective Dispute Resolution (CEDR) - Chambre Suisse de Médiation Commerciale - Chambre vaudoise du commerce et de l'industrie - Cour Européenne d'Arbitrage - InterMediation - International Chamber of Commerce - Centre de Médiation et d'Arbitrage de Paris - Centre de Résolution des Conflits – Concilia - Conciliation Centre of CCPIT/CCOIC -Consolat de Mar de Barcelona - CPR:The International Institute for Conflict Prevention and Resolution - Court of International Commercial Arbitration of the Chamber of Commerce and Industry of Romania - Euroarbitrage - Hellenic Mediation and Arbitration Centre - Henning Mediation and Arbitration - Hong Kong Mediation Council - Institut d'Expertise, d'Arbitrage et de Médiation - London Court of International Arbitration - Malaysian Mediation Centre - Netherlands Mediation Institute - Societa Italiana per la Risoluzione Alternativa delle Controversie - The Chartered Institute of Arbitrators - The Law Society of New South Wales - World Intellectual Property Organisation The Forum of Mediation Centres was created in 2001 by the Mediation Commission of the UIA. It brings together the most important commercial mediation and ADR centres from around the world and offers an occasion to exchange views on the development of ADR and best practices. It is also an occasion for centres to collaborate on specific programmes.

The meeting in Lausanne will be the 12th since the creation of the Forum.

This meeting will take place at a crucial moment. The implementation of the European directive throughout the Union, the creation of the International Mediation Institute, the turmoil created by the financial crisis are a number of factors which should result in the development of mediation all over the world.

It is important that the main actors of the mediation market take these two days to reflect together on the changes in this quickly evolving market.

## Thursday, January 29

### I 9:00 WELCOME COCKTAIL Chambre Vaudoise du Commerce et de l'Industrie

Av. d'Ouchy 47 - 1006 Lausanne - Switzerland



### 08:30 - 09:00 REGISTRATION OF PARTICIPANTS Chambre Vaudoise du Commerce et de l'Industrie Av. d'Ouchy 47 - 1006 Lausanne - Switzerland

**09:00 - 09:30** Welcome and Opening of the Forum

Norma STREIT-LUZIO, Chambre Vaudoise du Commerce et de l'Industrie, Lausanne, Switzerland

**Pierre-Dominique SCHUPP,** President of the State Bar of Vaud, Rusconi et Associés, Lausanne, Switzerland

**Pascal MAURER,** UIA First Vice-President, Keppeler & Associés, Geneva, Switzerland

**Thierry GARBY,** President of the UIA World Forum of Mediation Centers, Lerins Avocats, Paris, France

### 9:30 - 10:45

Mediation and Conflict Management from a Global Client's Perspective

**F. Peter PHILLIPS,** Senior Consultant, International Institute for Conflict Prevention and Resolution, New York City, USA

Hans-Peter FRICK, Senior Vice President and Group General Counsel, Nestlé, Vevey, Switzerland

Hans Peter FRICK is responsible for the legal affairs of the largest food company in the world. He will share his views of the regions and the types of matters in which he has engaged in mediation, and his considered views of the lessons that his company has learned over the years. He will also entertain questions and discussion with Forum participants.

### 10:45 - 11:00 COFFEE BREAK

### 11:00 - 12:30

The International Mediation Institute (IMI) - presenting the best-of-breed Mediators and Providers to the World's Users

### **Irena VANENKOVA,** Operations Director, IMI, The Hague, The Netherlands

At the time of the Forum, the IMI Competency Certification Scheme will have just been launched, and a 6 month Fast-Track Certification window for experienced mediators will have opened. Irena will describe the details and help us discover the benefits of the scheme for users, mediators, mediation centers and trainers. Open discussion will follow.

### I 2:30 - 02:30 LUNCH

### 14:30 - 15:45 On-line Mediation: the Conditions of a Success

**Stefano AZZALI,** Secretary General, Chamber of Arbitration Milan, Milan, Italy

**Thomas SCHULTZ,** Senior lecturer, Geneva University, Geneva, Switzerland

**Roberta REGAZZONI,** Head Officer of RisolviOnline.com at the Chamber of Arbitration of Milan, Milan, Italy

Michelangelo CICOGNA, Partner, De Berti Jacchia, Milan, Italy

T. SCHULTZ will start with an overview on the origins and different models of Online Dispute resolution, then it will focus on online mediation and on practical results of the project RisolviOnline.com (so far, one of the few "success story" of ODR). R. REGAZZONI will present the Milan experience, statistic data, lessons learned in 7 years of online mediation management by the Chamber of Arbitration of Milan. M. CICOGNA will talk about his own experience as a traditional off-line mediator in an online environment.

### 15:45 - 16:00 COFFEE BREAK

### 16:00 - 17:30

The Use and Abuse of the Caucus and other Mediators' Tricks

Colin J. WALL, Deputy President of the UIA World Forum of Mediation Centres, Hong Kong, China Giovanni DE BERTI, Partner, De Berti Jacchia, Milan, Italy Thierry GARBY, President of the UIA World Forum of Mediation Centers, Lerins Avocats, Paris, France

As mediation is finally being more widely used different techniques are developing in various areas of the world and of the law.We will discuss these techniques and try to figure what their limits may be.

### 18:00 END OF DAY ONE

**20:00 Dinner at La Suite Restaurant** Rue du petit Chêne 28 Lausanne



### 09:00 - 09:30 REGISTRATION OF PARTICIPANTS Chambre Vaudoise du Commerce et de l'Industrie Av. d'Ouchy 47 - 1006 Lausanne - Switzerland

### 09:30 - 11:00 Creativity in Mediation

**Colin J. WALL,** Deputy President of the UIA World Forum of Mediation Centres, Hong Kong, China - Moderator **Birgit SAMBETH GLASNER,** Altenburger, Geneva, Switzerland **Jeremy LACK,** Altenburger, Geneva, Switzerland **Thierry GARBY,** President of the UIA World Forum of Mediation Centers, Lerins Avocats, Paris, France

Mediation requires a certain degree of creativity. Whether in all cases, or to solve particular moments of impasse, negotiators and neutrals need to create a paradigm shift to be able to explore new options. The panel will discuss some of the latest thinking in neurobiology, brainstorming and cross-cultural techniques, and provide new tools to better understand "why", "how" and "when" to use creativity in mediation.

### II:00 - II:I5 COFFEE BREAK

### 11:15 -12:30

Does the future belong to court-annexed (justice model) or court connected (market place model) Mediation Giovanni DE BERTI, Partner, De Berti Jacchia, Milan, Italy Mercedes TARRAZON, Barcelona Chamber of Commerce – Consolat de Mar DRC, Barcelona, Spain

Jean A. MIRIMANOFF, Secretary General of the Swiss section of GEMME, Geneva, Switzerland

Mediation will be integrated in the menu of dispute resolution processes of modern courts however it is not sure whether justice model or marketplace model of court-related mediation will prevail. Speakers and participants will therefore discuss various aspects which could influence future developments, taking into account experiences from civil and common law countries.

### 12:45 - 14:15 LUNCH

#### 14:15 - 15:30 News from the Centres

Anyone willing to inform the Forum of new developments in a centre

or in a jurisdiction please inform Thierry GARBY in advance (t.garby@lerins-avocats.com).

Future Business of the Forum

Participants will be invited to suggest new topics for future meetings.

### I 5:30 END OF THE FORUM

**20:00 Optional Dinner at Grütli Restaurant** Rue de la Mercerie 4 Lausanne

# **Organising Committee**

**Thierry GARBY** LERINS AVOCATS 64, rue la Boétie 75008 Paris, France T + 33 | 42 89 34 40 F + 33 | 42 89 34 38 E t.garby@lerins-avocats.com Norma STREIT-LUZIO Chambre Vaudoise du Commerce et de l'Industrie Av. d'Ouchy, 47 1006 Lausanne, Switzerland T +41 21 613 35 35 F +41 21 613 35 05 E streit-luzio@cvci.ch

### **General Information**

### **VENUE OF THE SEMINAR**

Chambre Vaudoise du Commerce et de l'Industrie Av. d'Ouchy 47 - 1006 Lausanne Tel.:+41 21 613 35 35 / Fax:+41 21 613 35 05 http://www.cvci.ch - www.sccam.org

#### **REGISTRATION FEES** The registration fees for the Forum are 325€

These fees cover participation in the forum, coffee breaks and luncheons on January 30 & 31, as well as the dinner on Friday evening. The dinner on Saturday night, January 31, is optional and an additional charge. If you wish to participate in this event, please indicate this on the registration form. The welcome reception on Thursday, January 29, the meeting rooms and the refreshments are offered by the Vaud Chamber of Commerce and Industry, to whom we want to express our gratitude.

Please note that the number of places at the forum is limited. The organisers reserve the right to refuse registrations in the event of excess applications.

### LANGUAGES

The working language will be English. There will be no simultaneous translation

### **HOTEL ROOM RESERVATION**

A limited number of rooms have been pre-booked, at a preferential rate until December 15, 2008, at the hotels listed below. Reservations should be made directly through the hotel. Credit card details must be given in order to secure your reservation. Please note that room numbers are limited, we recommend that you proceed with your reservations as soon as possible.

Single

#### **Hotels**

Hotel Au Lac (3\*) Place de la Navigation 4 1000 Lausanne, Switzerland **T**+41 21 613 15 00 **F**+41 21 613 15 15 E aulac@cdmgroup.ch

Château d'Ouchy (4\*) Place du Port

1006 Lausanne, Switzerland **T** +4| 2| 33| 32 32 **F** +41 21 323 34 34 E reservation@chateaudouchy.ch

### Mövenpick Hotel Lausanne (4\*)

Avenue de Rhodanie 4 1000 Lausanne 6, Switzerland T +41 21 612 72 87 F +41 21 612 75 11

Single Double Breakfast and taxes included CHF 142,50 CHF 185,00

Single Deluxe Room Breakfast and taxes included

CHF 333,01 CHF 368,01

Single Deluxe Room CHF 259,01 Breakfast and taxes included Please use the hotel reservation form for your booking ( to be found on the UIA event website)

### NOTE

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the seminar, change its venue or any other published details.



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FRIDAY, JANUARY 30 & SATURDAY, JANUARY 31, 2009

### **UIA WORLD FORUM OF MEDIATION CENTRES**

### **REGISTRATION FORM**

### Register online at: www.uianet.org

Please complete and return this form before January 23, 2009, by fax, post or email, to:

### UNION INTERNATIONALE DES AVOCATS

25, rue du Jour 75001 Paris, France + Tel: +33 1 44 88 55 66 + Fax: +33 1 44 88 55 77 + Email: uiacentre@uianet.org

### **UIA INDIVIDUAL MEMBERS**

Please specify your membership number (Please check your membership card or membership fees):

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Family Name :
First Name :
Firm :
Address :
Post Code :
City :
Country :
Tel.:
E-mail:
Date of Birth :

### **A.SEMINAR REGISTRATION FEES**

The registration fees for the Forum are 325 €

### **B. SEMINAR SOCIAL ACTIVITIES**

Please indicate below whether you plan to attend the following events, included in the cost of your registration.

Welcome Cocktail – Thursday, January 29	Dinner – Friday, January 30
Lunch – Friday, January 30	Lunch – Saturday, January 31

### C. OPTIONAL ACTIVITY : (not included in the registration fees)

Optional Dinner – Saturday, January 31

Please book ...... person(s) for the dinner on Saturday, January 31

65 €	Ξx	/	pers
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Total (C) €.....

D.TOTAL		Euros						
TOTAL (A) Registration Fees		€						
TOTAL (C) Optional Activity		€						
	TOTAL (A+C)	€						
Date://	Signature :							
E. METHOD OF PAYMENT								
By cheque in € payable to the UIA, addressed to: UIA - 25 rue du Jour	- 75001 Paris – France							
By bank transfer in € without charges to the payee, payable to the Unit	on Internationale des Avocats account an	d quoting "2009 Lausanne						
Seminar"								
Société Générale – 8 avenue du Président Wilson - 75116 Paris – Fran	Société Générale – 8 avenue du Président Wilson - 75116 Paris – France.							
Bank Code: 30003	Bank Code: 30003 Sort Code: 03170							
Account N°: 00050320729 - RIB: 06	Swift N°: SOGEFRPP							
IBAN: FR76 3000 3031 7000 0503 2072 906								
□ By credit card:	_							
U Visa	Eurocard / Mastercard							
Card N° :								
Expiry date: /	Name of card holder:							
I authorise the Union Internationale des Avocats to debit the above mentioned credit card in the amount of: € (EURO)								
Date://	Signature:							

### F. CANCELLATION CONDITIONS

In case of cancellation received at the UIA before December 30, 2008; 50% refund of the amount paid minus  $\in$  50 (administrative costs). No refund thereafter.