



M&A Winter Seminar

Madonna di Campiglio (Trentino), Italy

[GO TO THE EVENT DETAILS](#)

15 January 2020 - 18 January 2020

M&A Winter Seminar

Wednesday 15 January 2020

18:00 » 19:00 **Registration at TH Madonna di Campiglio | Golf Hotel**

Address: Via Cima Tosa, 3, 38086 Madonna di Campiglio

19:00 » 20:30 **Welcome Cocktail at TH Madonna di Campiglio | Golf Hotel**

20:30 **Dinner at TH Madonna di Campiglio | Golf Hotel**

Thursday 16 January 2020

08:00 » 08:15 **Registration at TH Madonna di Campiglio | Golf Hotel**

Address: Via Cima Tosa, 3, 38086 Madonna di Campiglio

08:15 » 08:30 **Welcome address by the AIJA President**

Paola Fudakowska, AIJA President, FCO Legal Directorate, United Kingdom

08:30 » 09:30 **Antitrust – Jump the gun and you are out!**

What must M&A lawyers keep in mind to avoid unlawful pre-merger co-ordination between their clients?

Moderators:

Clara Gordon (Wolf Theiss - Austria)

Vittoria Deregibus (Pedersoli - Italy)

Speakers:

Gustaf Duhs (Stevens & Bolton - United Kingdom)

Isabel Oest (Commeo LLP - Germany)

09:30 » 10:30 **Tax – How should M&A lawyers play the tax game?**

How to structure the deal from a tax perspective and what specific tax clauses should be envisaged in the transactional documents?

Moderator:

Antti Sailakivi (HPP attorneys Finland)

Alex Montoya (Casahierro Abogados - Peru)

Speakers:

Alessandro Foti (De Berti Jacchia Franchini Forlani - Italy)

Alberto Brazzalotto (Maisto e Associati - Italy)

10:30 » 11:00 **Coffee break**

11:00 » 12:15 **Employment – People make the difference – HR issues in M&A transactions**

In many M&A projects, labour law issues have a significant influence on whether or not the deal is successful. Information/consultation/codetermination rights (of both employees and their representatives) may jeopardise the satisfactory completion of a transaction or create additional costs and sometimes even administrative fines or other liabilities. Employment-related clauses to be envisaged in the transactional documents

Moderator:

Dino Serafini (Ughi e Nunziante - Italy)

Jakob Nortoft (Glimstedt - Sweden)

Speakers:

Nicky De Groot (Penrose Law – The Netherlands)

Stefan Muller (Wenger & Vieli - Switzerland)

Zuzana Chudackova (BNT attorneys - Slovakia)

19:30 **Dinner and DJ Party at Chalet Fiat (Monte Spinale)**
Transport will be provided from and to Madonna

Friday 17 January 2020

08:00 » 08:15 **Registration at TH Madonna di Campiglio | Golf Hotel**
Address: Via Cima Tosa, 3, 38086 Madonna di Campiglio

08:15 » 09:30 **Data protection/IP – Data protection in M&A transactions: what to watch out for?**
As regards transactions, careful consideration must be given to when, and on what basis, the disclosure of personal data is permitted. How to manage the risks post-acquisition?
IP/IT/DP-related clauses to be envisaged in the transactional documents
Moderator:
Giorgio Ferrero (Portolano Cavallo - Italy)
Dr. Daniel Mössinger (K&L Gates - Germany)
Speakers:
Siri Martensson (Morris Law - Sweden)
Karolina Miksa (WKB - Poland)

09:30 » 10:30 **Dispute resolution – Post-acquisition challenges - Being prepared for the unexpected**
Nearly all of the post-closing disputes involve issues related to purchase price, earn-outs, indemnity, misrepresentations or breach of warranties. The high probability for post-closing disputes highlights the critical need for efficient dispute resolution of M&A disputes.
Moderator:
Lars Raedschelders (Sherpa Law - Belgium)
Thomas Seeber (Kunz Wallentin - Austria)
Speakers:
Liv Bahner (Bratschi - Switzerland)
Marie Davy (Kramer Levin Naftalis & Frankel LLP - France)

10:30 » 10:45 **Coffee break**

10:45 » 12:15 **In-House counsel session – One Team One Dream**
What general counsels expect from their M&A attorneys? How and when do they have to be involved?
Moderator:
Marie Brasseur (ALTIUS - Belgium)
Speakers:
Gloria Bertini (Head of Contracting, Snam SpA - Italy)
Nemio Passalacqua (General Counsel Europe, Petronas Lubricants - Italy)
Davide Davico (General Counsel, Ersel Investimenti - Italy)

13:30 » 17:00 **Optional activity - Ski mountaineering**
Not included in the registration fee, payable upon registration

18:00 **Coaching warm-up session**

20:00 **Dinner at Antico Focolare (Madonna di Campiglio)**
Transport will be provided from and to Madonna

23:00 **Party at Piano 54 (Madonna di Campiglio)**

Saturday 18 January 2020

08:00 » 08:15 **Registration at TH Madonna di Campiglio | Golf Hotel**
Address: Via Cima Tosa, 3, 38086 Madonna di Campiglio

08:30 » 12:00 **Effective Team Management workshop**

Paolo Lanciani – DLM Partners

Supported by



10:30 » 10:45

Coffee break

20:00

Optional dinner

Not included in the registration fee, payable upon registration

Sponsors

