

# MINNABALLY

DE BERTI JACCHIA FRANCHINI FORLANI  
STUDIO LEGALE

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# ATA GLANCE

**We are an international,  
full service Italian law firm.**

Our Firm traditionally engages in international and European commercial work in both contentious and non-contentious matters.

**We are present  
in Italy and abroad.**

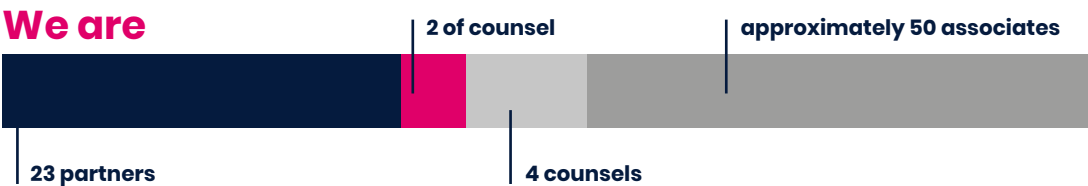
Our Italian offices are located in Milan and Rome and we have been having for decades operative offices in Brussels and Moscow. We all can speak and work fluently in Italian, English and French and frequently use German, Spanish, Swedish, Russian, Polish and Portuguese.





### Our Clients can count on more than 80 professionals

We have forged over the years close relationship with first class law firms and networks virtually all over the world to assure optimal standards, speed of response and quality.



We regularly enlist the support of leading professors and academics, as special counsels and expert witnesses.

A number of our partners have teaching and academic assignments, are legal authors and serve in scientific and editorial committees.

### Our expertise embraces almost all the areas of law

The core of our practice consists of:

Administrative and Public Law | Construction | Corporate and Commercial | M&A | Antitrust | IP | Employment and Pensions | Regulated sectors | Litigation | ADR | Tax.

We are frequently involved in domestic and international arbitration and mediation, both as counsels and as neutrals.

### Over the years, we have developed a deep knowledge of more than 30 industrial sectors

We advise a large number of domestic and foreign clients active in the following industries:

Agri-Food | Automotive | Betting and Gaming | Chemicals | Consumer Goods | Entertainment, Sports, Sponsoring and Tourism | Fashion and Luxury | Industrial Products and Equipment | Pharmaceuticals and Life Sciences | Railways, Aviation and Logistics | Start-Up | Steel.

A significant number of them are multinational companies ranking in Fortune Global 500, besides a large number of Italian SMEs.

# THE OFFICES

## Milan

Opened in 1975, our Milan office is in the very heart of the city, ideally located for maintaining close contacts with the economic, business and banking communities.

Milan is ideally connected with all of Europe and the rest of the world through transport and infrastructural networks that converge on the city.

At our office in Milan all of the Firm's specializations are practiced and we are able to act as a single point of contact and management for cases and issues requiring a multi-disciplinary approach, as well as for litigation in any venue.



## Rome

Established in 1983 and close to the main institutions, our Rome office covers all practice areas and, in particular, administrative, public and constitutional law, commercial law, energy law and litigation.

It has gained particular expertise in regulatory matters, including pharmaceutical, urban planning, competition, securities, media and telecoms. It is also the contact point with the State Agencies, central Government and the Independent Authorities.

Our Rome office undertakes litigation in all domestic and Community jurisdictions (Supreme Court, Council of State, Constitutional Court, High Court of Public Waterways, Court of Auditors, Court of Justice and General Court of the European Union).

## Bruxelles

The Brussels office was established in 1990, It provides assistance and advice, embracing all different areas of EU law, particularly on competition law matters, and works in direct contact with the Community Institutions and in cases before the European Commission, the General Court and the European Court of Justice.

The office boasts considerable expertise in regulated sectors, including pharmaceuticals, chemicals, biotechnology and energy and cooperates with prestigious Italian legal periodicals in relation to legislative and judicial developments at EU level.

## Moscow

The Firm has had offices in Moscow since the late Nineties of the previous century.

The Moscow Office was established to offer legal services covering the Russian Federation, and the territories of the former Soviet Union. Chief areas of practice included commercial and corporate law, employment law, IP, tax, and dispute resolution. With the advent of the tragic Ukraine war and the dramatic changes in geopolitical outlook that followed, we exclusively reconcentrated on disinvestments and repatriation of funds for Italian and European clients, IP work and sanctions work clients. We duly comply with EU and domestic sanction and authorisation regimes, and do not represent sanctioned persons or entities.

The Moscow Office is staffed with resident lawyers fluent in Russian, Italian and English.



# PRACTICES



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**ADMINISTRATIVE, PUBLIC PROCUREMENT**  
**ARBITRATION AND ADR**  
**ART LAW**  
**BANKING AND FINANCE**  
**CAPITAL MARKETS – BANKING AND FINANCIAL REGULATION**  
**COMPLIANCE**  
**CONSTITUTIONAL AND INTERNATIONAL LAW**  
**CONSTRUCTION**  
**CONSUMER AND RETAIL**  
**CORPORATE AND COMMERCIAL**  
**CORPORATE CRIMINAL LAW**  
**DATA PROTECTION AND CYBERSECURITY**  
**DIGITAL/TECH**  
**ELECTRONIC COMMUNICATIONS, AUDIOVISUAL AND DIGITAL SERVICES**  
**EMPLOYMENT AND PENSIONS**  
**ENERGY AND ENVIRONMENT**  
**EU AND COMPETITION**  
**IMMIGRATION**  
**INSOLVENCY AND RESTRUCTURING**  
**INTELLECTUAL PROPERTY**  
**LITIGATION**  
**M&A**  
**PRIVATE CLIENTS**  
**PRODUCT LIABILITY AND SAFETY**  
**REAL ESTATE AND RETAIL**  
**SUSTAINABILITY**  
**TAX**  
**TRANSPORT, INSURANCE AND LOGISTICS**





# INDUSTRIES



**AGRI-FOOD**  
**AUTOMOTIVE**  
**BETTING AND GAMING**  
**CHEMICALS**  
**CONSUMER GOODS**  
**FASHION, SPORT AND LUXURY**  
**INDUSTRIAL PRODUCTS AND EQUIPMENT**  
**LEISURE, SPORTS, SPONSORING AND TOURISM**  
**MEDIA AND ENTERTAINMENT**  
**PHARMACEUTICALS AND LIFE SCIENCES**  
**RAILWAYS, AVIATION AND LOGISTICS**  
**START-UP**  
**STEEL**

# PARTNERS







PEOPLE

# PARTNERS

**ROBERTO A. JACCHIA**  
Founding Partner

**PRACTICES**  
EU and Competition | Intellectual Property | Constitutional and International Law

**INDUSTRIES**  
Agri-Food | Betting and Gaming | Fashion, Sport and Luxury | Pharmaceuticals and Life Sciences



**MARIA CRISTINA FRANCHINI**  
Founding Partner

**PRACTICES**  
Commercial and Contracts | Domestic and Cross-border Litigation | Intellectual Property and Licensing | Private International Law

**INDUSTRIES**  
Consumer Goods | Fashion, Sport and Luxury | IT&TMT | Pharmaceuticals and Life Sciences



**GUIDO CALLEGARI**  
Partner

**PRACTICES**  
Employment and Pensions | Corporate and Commercial | M&A | Litigation

**INDUSTRIES**  
Agri-Food | Automotive | Betting and Gaming | Energy and Environment | Industrial Products and Equipment | Pharmaceuticals and Life Sciences



**ANTONELLA TERRANOVA**  
Partner

**PRACTICES**  
Administrative and Public Law | EU and Competition | Public Procurement and Tenders | Real Estate and Retail

**INDUSTRIES**  
Agri-Food | Betting and Gaming | Pharmaceuticals and Life Sciences | Real Estate and Retail



**BARBARA CALZA**  
Partner

**PRACTICES**  
Corporate and Commercial | M&A | Real Estate and Retail

**INDUSTRIES**  
Chemicals | Construction | Consumer Goods | Real Estate and Retail



**CRISTINA FUSSI**  
Partner

**PRACTICES**  
M&A | Corporate and Commercial | Insolvency and Restructuring

**INDUSTRIES**  
Construction | Energy and Environment | Railways, Aviation and Logistics | Industrial Products and Equipment | Water Treatment





PEOPLE

# PARTNERS

**GIUSEPPE CRISTIANO**  
Partner

**PRACTICES**  
Banking and Finance |  
Corporate and Commercial |  
M&A

**INDUSTRIES**  
Automotive |  
Fashion, Sport and Luxury |  
Real Estate and Retail



**MICHELANGELO CICOGNA**  
Partner

**PRACTICES**  
Arbitration and ADR |  
Compliance | Employment  
and Pensions

**INDUSTRIES**  
Construction | Fashion,  
Sport and Luxury |  
Insurance | IT&TMT |  
Pharmaceuticals and Life  
Sciences



**MARCO FRAZZICA**  
Partner

**PRACTICES**  
Corporate and Commercial |  
M&A | Contracts | Private Equity

**INDUSTRIES**  
Automotive | Steel |  
Fashion, Sport and Luxury |  
Pharmaceuticals and Life  
Sciences



**MASSIMILIANO GAZZO**  
Partner

**PRACTICES**  
Tax

**INDUSTRIES**  
Agri-Food | Automotive |  
Banking and Finance |  
Betting and Gaming |  
Fashion, Sport and  
Luxury



**SILVIA DORIA**  
Partner

**PRACTICES**  
Construction | Corporate and  
Commercial | Intellectual  
Property | Litigation

**INDUSTRIES**  
Automotive | Chemicals |  
Consumer Goods |  
Pharmaceuticals and Life  
Sciences



**FABIO FERRARO**  
Partner

**PRACTICES**  
Administrative and Public Law |  
EU and Competition |  
Constitutional and  
International Law

**INDUSTRIES**  
Betting and Gaming |  
Leisure, Sports, Sponsoring  
and Tourism | IT&TMT |  
Pharmaceuticals and Life  
Sciences





PEOPLE

# PARTNERS

**ANDREW G. PATON**  
Partner

**PRACTICES**  
International Arbitration |  
Litigation | Corporate and  
Commercial | Private Clients

**INDUSTRIES**  
Industrial Products and  
Equipment | IT&TMT |  
Railways, Aviation and  
Logistics | Construction |  
Pharmaceuticals and Life  
Sciences



**TIZIANA ZONA**  
Partner

**PRACTICES**  
Tax | M&A

**INDUSTRIES**  
Agri-Food |  
Automotive | Banking  
and Finance | Betting and  
Gaming | Fashion, Sport  
and Luxury



**CLAUDIO CORBA COLOMBO**  
Partner

**PRACTICES**  
Corporate and Commercial |  
M&A | Insolvency and Distress

**INDUSTRIES**  
Travel & Technology |  
Transport, Shipping &  
Logistics | Construction



**ARMANDO AMBROSIO**  
Partner

**PRACTICES**  
Corporate and Commercial |  
M&A | Arbitration and ADR |  
Construction

**INDUSTRIES**  
Fashion, Sport and Luxury |  
Automotive |  
Pharmaceuticals and Life  
Sciences | Food and Drinks



**DAVID MARIA SANTORO**  
Partner

**PRACTICES**  
Litigation | Arbitration and ADR |  
Product Liability and Safety |  
Insolvency and Distress

**INDUSTRIES**  
Pharmaceuticals and  
Life Sciences | Consumer  
Goods | Chemicals | Energy  
and Environment | Real  
Estate and Retail



**ELENA MARIA GRANATELLO**  
Partner

**PRACTICES**  
Insolvency and Distress |  
Litigation

**INDUSTRIES**  
Agri-Food | Transport,  
Insurance and Logistics







PEOPLE

# PARTNERS

**GASPARE ROMA**  
Partner

**PRACTICES**  
Employment and Pensions |  
Corporate and Commercial

**INDUSTRIES**  
Automotive | Betting and  
Gaming | Chemicals |  
Fashion, sport and Luxury |  
Pharmaceuticals and Life  
Sciences |



**ANDREA SONINO**  
Partner

**PRACTICES**  
Employment and  
Pensions | Arbitration and  
ADR | Immigration

**INDUSTRIES**  
Fashion, Sport and Luxury |  
Construction | Industrial  
Products and Equipment |  
Pharmaceuticals and Life  
Sciences



**LUCA PESCATORE**  
Partner

**PRACTICES**  
Litigation | Corporate and  
Commercial | Arbitration  
and ADR | Insolvency and  
Restructuring

**INDUSTRIES**  
Construction | IT&TMT |  
Pharmaceuticals and Life  
Sciences | Automotive



**ANDREA TERRAGNI**  
Partner

**PRACTICES**  
Corporate and Commercial |  
Arbitration and ADR | Litigation |  
Intellectual Property | EU and  
Competition | Real Estate  
and Retail

**INDUSTRIES**  
Leisure, Sports, Sponsoring  
and Tourism | Fashion,  
Sport and Luxury



**PIETRO MEDA**  
Partner

**PRACTICES**  
Corporate and Commercial |  
M&A | Real Estate and Retail |  
Dispute

**INDUSTRIES**  
Automotive | Pharmaceutical  
and Life Sciences | Media  
and Entertainment | Fashion,  
Sport and Luxury | Leisure,  
Sports, Sponsoring and  
Tourism



**SHARING VALUE WITH YOU.**

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